



Ayaan Adam

Head Financial Institutions, Private Equity
Manager Financial Markets
South Asia
International Finance Corporation (IFC)

Ayaan Adam is currently the Head/Manager in charge of IFC South Asia's Private Equity and direct investments in financial institutions, based in Mumbai, India. Previously, she headed IFC's Global Private Equity portfolio – a portfolio of US\$2.5 billion involving 160 different relationships with private equity and venture capital funds invested or investing in Asia, Africa, Europe, Middle East and Latin America. Prior to this position, Ayaan held a number of leadership positions in IFC's Global Financial Markets Department, including the position of Manager of the Global Transaction Group; and Head of New Business with responsibility for the development and the delivery of the financial sector and private equity programs in two key regions: Sub-Saharan Africa and South Asia. Prior to joining IFC in 1996, Ayaan had six years of experience in the US financial service industry, namely commercial banking, insurance, and management consulting. She holds a Master's of Science in Management from MIT's Sloan School of Management



Rajeev Gupta

Managing Director,
The Carlyle Group

Rajeev Gupta comes to Carlyle from DSP Merrill Lynch, where he led several of the largest M&A deals in India, including the acquisition of ACC by Holcim and the acquisition of Hughes Telecom by Tata Teleservices Ltd. He set up the M&A business of DSP Merrill Lynch in 1995 and served in several senior capacities, including most recently, Joint Managing Director & Board Member, Member of the Executive Committee and Executive Vice President & head of Investment Banking.

Before DSP Merrill Lynch, Mr. Gupta was President and Chief Executive Officer of Cosmo Ferrites Limited, an exporter of soft ferrites. Under his leadership, the firm went from negative operating margins to paying dividends.

Mr. Gupta earned his M.B.A. from the Indian Institute of Management Ahmedabad and his Bachelor of Technology from IIT-Banaras Hindu University.



Shantanu Prakash

**Founder & Managing Director,
Educomp Solutions Ltd**

Mr. Prakash, MBA (IIM- Ahmedabad) is the Chairman and Managing Director of Educomp Solutions Limited.

Shantanu Prakash founded Educomp Solutions Limited in 1994, a few years after acquiring an MBA degree from the Indian Institute of Management, Ahmedabad.

Shantanu's vision has been to transform the teaching-learning process through the use of technology and best practices.

Shantanu is also the Founder and Managing Trustee of the Learning Leadership Foundation (LLF), an organisation dedicated to bringing best practices in education to under-resourced schools. He is also the Co-founder and Chairman of Lakshya Digital Pvt. Ltd. - a pioneering game development studio, based out of New Delhi, India.

Shantanu is a charter member of TiE (The Indus Entrepreneurs), an organisation that connects entrepreneurs. He is a frequent speaker in education and business conferences worldwide.



Khozem Merchant

President,
Pearson, India

Khozem Merchant is President, Pearson India, the country office of the global media and education group. Before taking up his present position in January 2008, Khozem was for nearly two decades a journalist with The Financial Times, the global business newspaper published by Pearson. His last journalist role was FT Mumbai Correspondent from 2000 to 2006, when he moved from editorial to the commercial side of the FT, taking up a role as director, business development for the Financial Times in India. As the Head of Pearson India he is the key representative across Pearson's interests in India, which include Penguin India, Pearson Education India, the Financial Times, Pearson Assessments and Testing.



Indu Shahani

Hon'ble Sheriff of Mumbai

Dr. (Mrs.) Indu Shahani, Principal of H.R. College of Commerce & Economics was appointed Sheriff of Mumbai on Jan. 5, 2008 and is now serving in her third term. The Sheriff of Mumbai is an honorary post and is a link between the citizens and the Government, providing an opportunity to make a difference within the communities of Mumbai.

Dr. (Mrs.) Indu Shahani's nomination to Boards of large National and Global Companies has provided the impetus to the platform for significant collaboration between Industry and Academia, as well as bringing diversity to the Boards of these Corporations given the width of her experience.

On assuming charge as Sheriff, she immediately launched the Women's Helpline 1298 with the support of twenty leading NGO's, promoted voluntary blood donation for the citizens to free the patients from the pressure of procuring blood, harnessed student energy for the Municipal Corporation's Clean-Up Mumbai Campaign where the student volunteers would blow the Sheriff's whistle to keep Mumbai city clean, initiated the much-needed Green Mumbai Project and provided for clean drinking water in the Mumbai district jail. Dr. Shahani has led Sheriff's delegations to interact with premier institutions and universities to UK, Europe, USA, Australia & New Zealand, Quebec City, Montreal, Philippines, Brazil, Argentina, Singapore and South Africa.

A doyen in the field of academics, Dr. (Mrs.) Indu Shahani has over three decades of teaching experience at the college and university level where she has played the lead role in nurturing future leaders. She is a firm believer of a student empowered teaching-learning model which places the responsibility of learning on the learner and which also promotes creative faculty development.

Dr. Indu Shahani who is the first Indian to be appointed Vice-Chair on the Board of the Governors of the International Baccalaureate and has over a decade of experience with the IB. Recognised as an international academician currently Dr. (Mrs.) Indu Shahani is Advisor - India, for IBO. The IBO has over 3000 schools in 140 countries and provides education across the world. In India there are over 70 schools run by IBO.

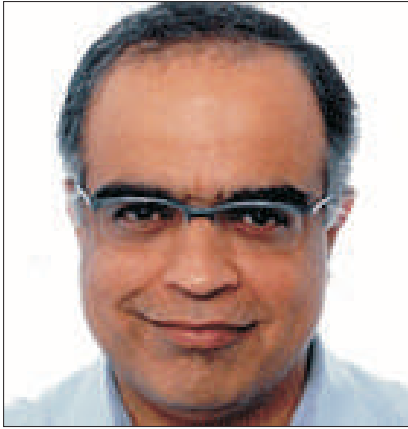
Dr. Shahani holds a PhD in Commerce from University of Mumbai on enhancing Academia- Industry linkages. At the University level, Dr. Shahani holds key positions at the Academic Council, Faculty of Commerce and Board of Studies in Business Management. As Director, Academics of Hyderabad (Sind) National Collegiate (HSNC) Board, she is responsible for enhancing academic standards of 29 educational institutions managed by the HSNC Board in Mumbai.

Dr. Shahani is a Visiting Faculty Member at the UC Berkeley, NYU Stern, USA and she is a Lead Speaker at various conferences in India and abroad. She has also developed many linkages for student and faculty exchanges with leading universities in USA, UK, Australia and New Zealand.

Dr. Shahani has received many awards, prominent among them are 'Citizen of Mumbai Award' by Rotary Club of Bombay; 'Sindhu Gaurav Award' by International Sindhu Chamber of Commerce; 'Women's Achievers' Award' by Young Environmentalists Programme Trust, 'Woman of the Year Award' by Junior Chamber International, 'Excellence in Education Award' at the FLO Great Women Achiever Awards; and 'The Giants International Education Award.'

Dr. Shahani was awarded the Honorary Doctor of Letters degree by the University of Westminster in London on November 16, 2009. As a tribute to Dr. Shahani the University has instituted the Sheriff of Mumbai's Scholarships for Women from Mumbai to study a Master's programme in the years 2009 and 2010.

A visionary and a thought leader, Dr. (Mrs.) Indu Shahani has been acknowledged worldwide for her significant contribution to education and value-based leadership.



Sanjeev Kapur

Managing Director

Wolfensohn India Advisors Pvt. Ltd.

Mr. Kapur is the Managing Director for the Asian operations of Wolfensohn Capital Partners, an emerging markets private equity fund. He is based in New Delhi and joined Wolfensohn in Singapore in 2006. He serves on the Board of Fabindia (India - Retailer). Previously, Mr. Kapur was Senior Partner and Head, Asia Pacific for Henderson Private Capital in Singapore where he managed a successful \$210 mm Pan Asian private equity fund. He served as a Director/Observer on the Boards of HT Media (India - Media), Maginet (Singapore - Technology), and Airmate (China - Outsourcing). From 1999 to 2001, Mr. Kapur was the Chief Investment Officer, Private Capital for AMP Henderson Global Investors in Sydney, Australia where he established the successful India infrastructure fund with UTI and was responsible for teams that managed private equity and infrastructure funds in Australia/New Zealand. He has served on the Investment Committees of several private equity funds like Capital Z Asia II (Excelsior II), AXA-AIG Select Global Fund of Funds I and Asia Equity Infrastructure Fund. He also headed the \$235 mm Henderson Global Fund of Funds investing across US, Europe and Asia. From 1989 to 1999, Mr. Kapur held various investment positions at the IFC (World Bank Group) in Washington D.C. including Head of Private Equity and Head, International Securities Group, and invested in financial institutions, corporates and investment funds across Asia, Latin America, Central Europe and Africa. He served on the Boards of Handlowy Heller (Poland) and CIC (Chile). Mr. Kapur also worked in New York City at the HSBC Group (1986-89), AIG (1982-86) and State Bank of India (1981-82). Mr. Kapur has a B.A. in Economics (Honours) from St. Stephen's College (Delhi University) and an M.B.A. with Distinction from the American Graduate School of International Management (Thunderbird). He served on the Executive Committee, Singapore Private Equity and Venture Capital Association (2003-05) and is currently on the Advisory Board of Thunderbird Private Equity Center in Arizona, USA.



Charu Modi Bhartia

Vice Chairperson

Modi Academic International Institute

- Educated at the prestigious Thunderbird School of Global Management
- Vice Chairperson and CEO of MAII
- Founder and promoter for Modi Healthcare placement
- Honored by the Thunderbird Alumni Association with the “Rising Star” Award



Dieter Wirth

lic. iur., Attorney at law

Certified Tax Adviser

Partner

Tax and Legal Services

Pricewaterhouse Coopers Ltd

Professional and Business Experience

Dieter Wirth joined PricewaterhouseCoopers in 1998 and first focused on M&A and international reorganisation transactions and then on the financial industry where he became tax partner in 2006.

He is both a certified tax advisor and an attorney-at-law with extensive experience of many of the largest financial institutions domiciled in Switzerland.

Dieter has a wide range of working knowledge in capital market transactions, on tax due diligence and international tax structuring projects in the finance sector in general.

Dieter leads the Asset Management Tax Team within the Swiss firm. In addition he leads the Financial Service tax team in the Zurich office and is a board member of SECA (The Swiss Private Equity & Corporate Finance Association)



Emmanuelle Riedel-Drouin

South Asia Representative,
PROPARCO

Emmanuelle Riedel-Drouin is currently the South Asia Representative for PROPARCO/AFD, the French Development Agency. Previously, as Proparco's deputy head of the Portfolio Department, she supervised a portfolio of investments in Asia and Africa . Prior to joining Proparco, Emmanuelle worked extensively in the New York banking industry. Amongst her roles, she was Vice President at LCM Capital Management, where she was in charge of recommending directional trades for a portfolio of leveraged loans and high-yields bonds. Prior to LCM, she was a senior analyst for the Healthcare industry at CA-CIB and an analyst for BNP Paribas. Ms. Riedel-Drouin holds an MBA from Baruch College USA and a graduate degree in Economics and Finance from Universite Paris IX Dauphine France.



GOPAL JAIN,

Founder & CEO

Gaja Capital Partners

Gopal Jain is a Founder & Managing Partner at Gaja Capital Partners, a Mumbai-based private equity firm. He has been investing in Indian equities from an early age and has been a professional investor in the Indian capital markets for the last 19 years. Mr. Jain has made over 25 investments till date and has helped create multiple sector leaders in India. Prior to founding Gaja, Mr. Jain was Managing Director, India of View Group L.P., one of the earliest VC firms active in India. Mr. Jain has entrepreneurial & operating experience in financial services and has helped create a number of financial businesses as an entrepreneur. He is a graduate in Electrical Engineering from IIT-Delhi.



Daksha Baxi

Executive Director,
Khaitan & Co.

Daksha joined Khaitan & Co in 2007 after spending eight and half years at the law firm Nishith Desai Associates where she was a senior member of the international tax practice group. She brings with herself vast professional experience of advising and working with educational institutions and other organizations on regulatory and taxation aspects.

Her experience in education sector includes advising on setting up deemed university, advising schools on their regulatory compliance and reporting requirements with the education department, structuring of investment into India, advising foreign universities and foreign not for profit organizations on their entry strategy in India and assisting them in setting up suitable structures for their activities in India, including formation of the Indian entity, registration with various authorities, obtaining, tax exempt status and registration under the Foreign Contributions Regulations Act.

She has significant experience in structuring and setting up of on-shore and offshore funds for investments in India. Her tax expertise encompasses all aspects of direct tax advisory including structuring of cross border M&A transactions to minimize tax leakage, advice on complex equipment procurement and construction contracts, structuring of equity based employee compensation, advising on structured finance, succession and estate planning and obtaining advance tax rulings for tax certainty of complex transactions and other tax advisory, including domestic high level tax issues.

Daksha served as CFO of one of the large multi national NGOs headquartered in Switzerland for over 6 years where she was responsible for taxation and investment operations of the organisation in more than 15 countries including the US, Canada, Western Europe, the Mediterranean and the Far East. Daksha has been voted as one of “the most highly acclaimed tax professionals in India” for four years in a row by the survey conducted for Asia Pacific Leading Lawyers by the Jersey based Euromoney PLC. Daksha has co-authored various articles and papers on various issues relating to taxation in India of transactions undertaken by non-residents in or with India and relating to doing business in India and tax implications thereof. She has been a speaker at various conferences on taxation including those organized by the International Bar Association, International Fiscal Association, Succession, Tax and Estate Planning Institute (STEP) and others.



Sandeep Aneja

Founder and CEO

Kaizen Private Equity Fund, India

With 15 years of work experience in private equity investment leadership, and operations management, Sandeep is considered a thought leader in the private equity space, evident in the frequent references by the media. During his six year stint in the private equity industry in Silicon Valley, USA, Sandeep was a partner at a leading US venture capital fund, Outlook Ventures.

Currently, Sandeep is the Founder and Managing Director of Kaizen Private Equity, India's first education focused private equity fund. Kaizen is focused on the fast growing \$86 billion education sector. The fund invests in companies across all segments of the education sector with the objective of promoting high quality inclusive education and delivering superior returns to investors. At Kaizen, Sandeep is responsible for leading overall fund strategy, investment analysis management, fund raising, while managing the relationships with the Fund's local clients and institutional investors.



Vinay Hebbar

Managing Director,
Harvard Business Publishing, India

Vinay Hebbar is the Managing Director of Harvard Business Publishing in India, responsible to drive strategy and growth in the region for the all its market groups, viz. Higher Education, Corporate Learning and the Harvard Business Review Group. Vinay has led the set up of the India operations for Harvard Business Publishing, building the local team, and transitioning into new business models to maximize impact in the region. Prior to joining Harvard Business Publishing, Vinay was the Managing Director for Wolters Kluwer in India, and a Senior Manager with Arthur D. Little's strategy consulting team based in Singapore.

Vinay completed his undergraduate degree in Commerce from Bombay University and is a rank holding Chartered Accountant. He subsequently earned an MBA from the Asian Institute of Management and Marshall School of Business at the Univ. of Southern California.



Jacob Kurian

Partner,
New Silk Route Advisors

Jacob joined New Silk Route Advisors in April 2007 and focuses on private equity opportunities in the Indian sub-continent out of the Bangalore office.

Prior to joining NSR, Jacob was one of the Partners of the India Consumer Growth Fund which aimed to take advantage of the opportunities created by the strong consumption growth in the Indian economy.

Previously, in 2003, as President of the Indian operations of Laureate Inc., he led the effort to establish India's largest multi-disciplinary private university.

Previously, Jacob worked for the Tata Group as an officer of the prestigious Tata Administrative Service.

In mid 2000, Jacob was named COO and SVP of Tanishq, a fine jewelry business. He led a dramatic turnaround of this business, making it one of the fastest growing consumer franchises in the country. Jacob engineered a multi-dimensional restructuring, repositioning Tanishq as a retail business and growing revenues at over 40% CAGR over the next three years, with steadily increasing profits and cash flows. Tanishq is one of the largest specialty retailers in the country and a “Superbrand” as well as the winner of multiple industry awards. During this period, Jacob was also the Chief Strategy Officer of Titan Industries, served on the Tata Group Strategy Forum and as a Mentor CEO to various group companies.

Previously, in 1996, Jacob became Chief Marketing Officer of the watch business at Titan. His team rejuvenated the flagging watch business with the launch of multiple new brands that are India's largest volume and youth watch brands. Under his stewardship, a widely respected annual poll ranked the Titan brand as India's top consumer brand in 2000.

In 1993, Jacob joined Titan Industries to lead a pioneering attempt to take an Indian consumer brand into international markets. The Titan watch brand sells in over 35 countries and is one of the world's top ten watch brands by volume.

Previously, during a ten year period with Tata Unisys Limited (a pioneering joint venture between Tatas and Unisys Corporation), he helped create the blueprint for India's flagship IT services business and led the development of several outsourcing best practices that have become the norm in the industry. He worked in multiple geographies in Asia, Europe and America.

Jacob has a degree in engineering (B.E. EEE) from the National Institute of Technology, Tiruchirapalli and an MBA from XLRI, Jamshedpur. He was voted “Exceller of the Year” – the outstanding graduating student by his class at business school. He received the Distinguished Alumni Award from NITT in 2008.



Vishal Vasishth

**Founder and Managing Director,
SONG Investment Advisory Team**

Vishal Vasishth is founder and Managing Director of SONG Investment Advisors. Most recently, Vishal was the founder and CEO of Clean Partners, a business advisory and investment firm serving innovative businesses in the U.S. consumer space. In this capacity, Vishal worked on numerous projects in diverse areas, such as: a buyout transaction of prAna (a leading healthy lifestyle brand) with Steelpoint Capital Partners; strategic planning for a healthy, prepared-food startup funded by Mohr Davidow Ventures; buyout transaction for a healthy living resort/green real estate project, and helping raise equity capital for an innovative, sustainable agriculture company.

Prior to this, Vishal was Vice President-Strategy and key executive for Revolution Living, LLC, a private investment holding company started by Steve Case (AOL) with \$500 million of initial capitalization and a charter to invest in consumer-facing businesses in disruptive markets. In this role, he evaluated new investments and helped with post-investment management of the portfolio companies, which include: Zipcar (alternative transportation), Miraval (real estate/spa resort) and Gaiam (public company in the wellness space). Vishal also led the senior management team of Flexcar (now Zipcar) for an interim basis.

Vishal also served as Chief Strategy Officer for Patagonia, Inc., assisting the CEO in developing the company's strategic direction, including restructuring and overseeing operations. He directed Patagonia's Capilene P&L, orchestrating a turnaround and increasing division sales by \$15 million, and helped launch a number of successful product brands generating in excess of \$60 million while receiving numerous awards and recognition for the company. During his tenure at Patagonia, sales doubled while the company was consistently ranked as one of the best places to work in the U.S.

Vishal has worked as an advisor to Investor's Circle, an angel investor forum targeted toward the health and wellness/clean-tech space. He currently serves as an advisor to many emerging, innovative companies such as Good Magazine. He serves as the founding board of advisors for B Corporation, an innovative nonprofit venture. Vishal has been a speaker, moderator and guest at numerous venues, including: MIT, UCLA, VantagePoint CleanTech Conference, The NewsHour with Jim Lehrer and The Aspen Institute. He is a Henry Crown fellow of The Aspen Institute and a Next Generation Fellow of The American Assembly. Vishal most recently helped launch a new energy and environment innovation award in conjunction with The Aspen Institute and National Geographic magazine.

Vishal earned a B. Tech degree in India, a Master's degree in Sciences from North Carolina State University and an MBA from UCLA's Anderson School of Management.



K.K. Iyer

Managing Director,
India Equity Partners

Mr. KK Iyer is a Managing Director at India Equity Partners. He was the lead Partner at Accenture in charge of all sales support activities on a cross-industry basis for all of Accenture's technology outsourcing work globally into India – during an exceptionally high-growth phase. He was also a part of the Products leadership in India with direct oversight for the pharmaceutical, travel and construction industries.



Swapnil Shrivastava

Co-Founder & CEO
Vriti Infocom Pvt. Ltd.

Swapnil is a B.Tech from IIT Bombay & M.S. from Chicago. Prior to Vriti, he founded SeekNet Technologies, a San Francisco based desktop search company which went through a successful acquisition.. Swapnil has worked with Epiphany, San Francisco & Motorola Research Labs, Chicago in his previous life. He is an avid sports enthusiast.



S. K. Mitra

Director

Usha Martin Education Solutions Ltd.

Director : Usha Martin Education Solutions Ltd. Prior Experience: Retired as Director (Financial Services) of Aditya Birla Group Companies, Head Merchant Banking of Standard Chartered Bank, Head Corporate and Investment Banking American Express.

Mr S.K. Mitra has worked with the Aditya Birla Group as Director, Financial Services since 1994, setting up their highly respected and successful financial services activities that include mutual funds, life insurance, financial advisory services, non-life insurance broking, corporate finance, capital market, securities broking and retail finance activities. He has also managed several of these businesses directly as CEO. He has been member of the Board and various Committees and was also on the Board of Aditya Birla Nuvo, one of the flagship companies of the Group. He left Aditya Birla Group in August 2007, after which he has been involved in advisory role.

Prior to Birla Group, Mr Mitra joined and set up the asset management business of GIC Mutual Fund in 1990 which was the first fund house in the country to enter into a joint venture with a foreign partner. Prior to that, in 1985, Mr Mitra joined American Express Bank as Head - Corporate and Investment Banking in India. Before that, he was instrumental in setting up the Merchant Banking Division of Bank of India in 1977 and then in 1978 for Standard Chartered Bank in Mumbai. He is also associated with several international NGOs.



Michael Latham

President,
CfBT Education Services Inc

Michael Latham is the CfBT Principal International Consultant and he has worked with CfBT since 1982. Over the past two and a half decades he has worked in Asia, Africa and the USA/Caribbean in an operational and business development capacity. He has served on numerous consultancies for bilateral and multilateral agencies in many countries. While President of the CfBT USA (1998-2004) he was seconded to the World Bank Group's Economics of Education Thematic Work Group, while in Malaysia (1993-1998) he had responsibility for overseeing the Henley Management College's business programs, including its MBA programme.

His main area of focus is conducting research, providing consultancy and overseeing operations that involve the development and delivery of complementary models of education. From a research angle, he is leading on a number of research projects that involve delivery of basic education to underserved populations and regions in India. From the consultancy angle, he has been advising a number of governments on strategies for meeting the challenges of Education For All, most particularly through garnering support from Non State Actors and using existing resources in a more efficient manner. From the operations angle, he is managing the CfBT operations in India and the USA. In India this involves overseeing the two offices in Chennai and Hyderabad through which CfBT delivers its Whole School Improvement Programme of education services. HSBC Bank is using these technical support services to enable its loan scheme for schools that cater to low-income families. In the USA, CfBT has an association arrangement with EdInvest, an education research entity that is located in the International Finance Corporation's Private Education and Health Group. [click here to link to EdInvest website www.ifc.org/edinvest]

He regularly presents papers and conducts training in the field of Public Private Partnership. This training has been delivered on behalf of such agencies as the United Nations Institute for Training and Research, the Institute for Development Studies, the World Bank Institute and Harvard University. As a member of the World Bank's Economics of Education Thematic Group he worked with the EdInvest team in the development of a Handbook and Toolkit on Non Government Participation in Education. He started his working career as a teacher first in Canada and then for over a decade taught in Malaysia and Brunei Darussalam.



JOHN C. COOK

Chairman Emeritus
Thunderbird Global Private Equity Center

John Cook is Chairman of Rock Lake Associates, a Swiss-based strategic advisory and capital formation group focused on private equity, real estate, direct transactions and hedge funds. Rock Lake has 20 partners located on four continents who advise or execute on a variety of transactions, usually in the \$50-\$500 million range.

An American national based in Europe for 30 years, John has held senior positions in business development, marketing, finance and asset management. From 1980 to 1995 he was Associate Marketing Director with International Harvester covering the Middle East; Vice President of the family office Univestors S.A.; Senior Financial Consultant with Merrill Lynch International; and Director of Business Development with Security Pacific Merchant Bank.

In 1995, he co-founded W.J. Hopper & Co Ltd, a London-based investment bank active in private placements, and in 2001 co-founded closely held ACS Venture Capital Partners in Vienna, and a closely held fund of hedge funds in Alaska. John is a member of the Advisory Boards of the London Private Equity Futures and Options Exchange and Recipco (a non-monetary global (capacity exchange)). He is an active member of the Swiss Venture Capital Association, the European Venture Capital Association, the American Club of Zurich and the Thunderbird Alumni Association.

John founded the Thunderbird Global Private Equity Center (TPEC) in 2004 and chaired its Global Advisory Board until 2009, when he was nominated Chairman Emeritus. TPEC is a globally recognized thought leadership platform for investors, business and government leaders, faculty, alumni and students focused on promulgating best practices in global private equity. The Center undertakes leading edge research, hosts roundtables and conferences globally, produces quarterly and annual publications and arranges executive training programs for private and public organizations and enterprises.

In 1982 John founded the Thunderbird European Alumni Association, and served as its Chairman until 2000. He was also co-founder of global board of the Thunderbird Alumni Association, and is an active member of the Thunderbird Global Council. John has been awarded the Thunderbird Jonas Mayer Award, Outstanding Alumnus Award and the Global Marketing Award. John has a BSIM cum-laude in Industrial Management (1974) from the Krannert School at Purdue University, and an MBA in International Management from Thunderbird School of Global Management (1979).



Arvind Mathur

Chairman,
Private Equity Pro Partners

Arvind P. Mathur, CFA, FRM, has held a variety of positions, including Head, Capital Markets at the Asian Development Bank and Senior Adviser, Citi. Arvind is Chairman, Private Equity Pro Partners . a new venture that he has recently begun.

As Head, Capital Markets at the Asian Development Bank, Arvind managed a portfolio of bank and financial institution private equity investments in several Asian countries including Philippines, China, India etc. When the Asian crises broke out Arvind identified distressed banks for private equity and strategic investments in Korea and Thailand. Arvind was also part of team that assisted in the restructuring of a bank in ADB's portfolio in India and its recapitalization by a qualified turnaround investor.

Arvind interacted with the IMF and the World Bank Missions involved in bank restructuring in Asia.

Arvind also delivered a presentation on the Causes of the Asian Banking Crisis to staff of the Bank for International Settlements(BIS) in Basle, Switzerland.

Arvind prepared case studies of equity and turnaround investments in distressed banks in various Asian countries including Japan, China , Indonesia and Korea. These involved substantial equity investments by leading private equity funds such as Farallon Capital, Newbridge/ Texas Pacific Group, Lonestar and Ripplewood.

Arvind authored various papers on corporate governance some of which were used as references for the introduction of corporate governance regulations in the Philippines and Sri Lanka. His article " Corporate Governance of Banks: Camel-in-a-Cage" has been published in a book titled 'Asian Revival' whose preface has been written by Hubert Neiss, the then Director, Asia Pacific of the IMF. The ideas contained in the paper were included in the corporate governance guidelines of several banks in ADB's investment portfolio.

Recently, Arvind played a role in the creation, structuring and placement of a nearly \$ 1 billion India Infrastructure Fund. In addition Arvind was instrumental in the establishment of the Asian Infrastructure Fund (\$ 780 million), the Asian Infrastructure Mezzanine Capital Fund (\$ 265 million) , The Asian Equity Infrastructure Fund (\$ 400 million), Infrastructure Development Finance Company (IDFC), and the AIG Sectoral Equity Fund (\$ 110 million).

He has helped structure, and invested in, over 30 private equity funds, including 5 infrastructure funds and a number of General Partnerships. While at ADB, Citi and Standard Chartered Bank, Arvind gained exposure to equity investments and lending.

Arvind's experience encompasses both fund and direct investing in the emerging markets of Asia.

He has been a member of Investment Committees and fund boards. The funds have targeted investments in India & China besides several other emerging markets of Asia.

He has worked on funds with Limited Partners such as the Asian Development Bank, the International Finance Corporation (IFC), CalPERS, La Caisse de Depot et Placement du Quebec, the Prudential Insurance Corporation of America and some of the leading institutional investors in Australia, Singapore, Malaysia and India.

Arvind has promoted the theme of corporate governance in many of these funds, particularly those involving CalPERS. He has authored a number of articles on corporate governance.

In his 33 year experience, Arvind has undergone a variety of training including investment banking at Goldman Sachs & Citi in New York and in capital market regulation at the US Securities & Exchange Commission.

Arvind has attended short management courses of the Columbia Business School and that of Cornell University besides an investment management workshop at the Harvard Business School.