

# PRIVATE EQUITY PRO PARTNERS

## Private Equity Workshop

### Energy Infrastructure Investing & Lending

11th - 12th March, 2010, Longchamp, Taj Mahal Hotel, 1 Man Singh Road, New Delhi

#### Speakers\*

Chairman, India Infrastructure Finance Co. Ltd. (IIFCL)  
CEO, L&T Infra Finance  
Managing Director, Tata Power Trading Co.  
CEO, India Infrastructure Fund, (IDFC)  
CEO, Axis Private Equity  
CEO, IL&FS Ecosmart  
CEO, Energy Alternatives India  
Chief Executive, Moser Baer India Ltd  
Technical Member, Electricity Appellate Tribunal  
CFO, Moser Baer Photo Voltaic Ltd  
Chairman, Vtrium Energy  
Head of Investments, Baring Private Equity Partners  
Asian Development Bank (ADB)  
International Finance Corporation (IFC)  
Partner, Grant Thornton  
Director, BMR Advisors  
Chairman, Private Equity Pro Partners  
Other senior experts

**Learn** how Private Equity and Infrastructure funds invest  
in Renewable and Conventional Power

**Learn** how Energy Resources are acquired by Mergers  
& Acquisitions & Joint Ventures

**Don't miss** the opportunity to become professionally equipped  
for the coming  
exponential growth in Energy Infrastructure Financing in South Asia.

**Are you ready** to capture the opportunities?

**Register  
Now!**

[arvindrobin@gmail.com](mailto:arvindrobin@gmail.com)

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[www.indianpe.com](http://www.indianpe.com)

[wani.masroor51@gmail.com](mailto:wani.masroor51@gmail.com)

[dilipchawla@gmail.com](mailto:dilipchawla@gmail.com)

+91 98 9938 3624, +91 99 1011 5263



## 11th March, 2010

- 9:15 a.m. to 9:45 a.m. Equity & Debt Financing for Power Projects,  
Suneet Maheshwari, CEO, L&T Infrastructure Finance Co. Ltd.  
  
Moderator:Arvind Mathur, Chairman, Private Equity Pro Partners
- 9:45 a.m. to 10:00 a.m. Solar Power Investing in India  
- Amitabh Gupta, CFO, Moser Baer Photovoltaic
- 10:00 a.m. to 10:30 a.m. Energy Financing: Role of IIFCL  
S S Kohli, Chairman, IIFCL
- 10:30 a.m. to 11:00 a.m. Coffee Break
- 11:00 a.m. to 11:45 a.m. Acquisition of Energy Resources :  
Case Study: Indonesian Coal Mine Acquisition  
Amulya Charan, CEO, Tata Power Trading Company
- 11:45 a.m. to 12:30 p.m. Investment Models for Public Private Partnerships  
Vipul Bhagat, International Finance Corporation  
  
Moderator:Arvind Mathur, Chairman, Private Equity Pro Partners
- 12:30 p.m. to 1:30 p.m. Private Equity Case Study : Private Equity in Shalivahana Green Energy Ltd.  
Alok Gupta, CEO, Axis Private Equity  
Commentary: M.Komaraiah, CEO & M. D. Shalivahana Green Energy Ltd.
- 1:30 p.m. to 2:15 p.m. Lunch
- 2: 15 p.m. to 3:00 p.m. Investing in Hydro Power  
Awadh B Giri, Chief Executive - New Projects, Moser Baer India Ltd
- 3:00:p.m. to 3:15 p.m. Coffee break
- 3:15 p.m. to 3:45 p.m. Investments in Waste-to-Energy Projects in India: Challenges & Opportunities  
Mahesh Babu, CEO, IL & FS Ecosmart
- 3:45 p.m. to 4:15 p.m. Asian Carbon Fund  
Nishant Bhardwaj, The Asian Development Bank
- 4:15 p.m. to 4: 45 p.m. Private Equity in Renewable Energy  
Karthik Ranganathan, Head, Renewable Energy Investments,  
Baring Private Equity Partners
- 4:45 p.m. to 5:30p.m. Wind & Hydro Investing Considerations  
Narsi Santhanam, CEO, Energy Alternatives Ltd.

## 12 March, 2010

9:00 a.m. to 9:45 a.m.	Investing & Lending in Power Generation Projects: Criteria, Challenges, Experience & Best Practice -Rajesh Sinha, International Finance Corporation
9:45 a.m. to 11:00 a.m.	Investing & Lending in Power Projects: Due Diligence Techniques Vijay Sirse, Chairman, Vtrium Energy
11:00 a.m. to 11:15 a.m.	Coffee Break
11:15 a.m. to 12 :15 p.m.	Mergers & Acquisitions in The Power Sector Siddharth Nigam, Partner Grant Thornton M&A Case Study: Arvind Mathur, Chairman, Private Equity Pro Partners  Moderator: Harish H V, Partner Grant Thornton
12:15 p.m. to 1:00 p.m.	Private Equity Infrastructure Funds: Investing in Power Projects Vikram Pant, Managing Director, India Infrastructure Fund, IDFC Project Equity
1:00 p.m. to 1:45 p.m.	Lunch
1: 45 p.m. to 2:15 p.m.	Valuation of Power Ventures Ms. Srividya, Partner, Grant Thornton
2:15 p.m. to 2:45 p.m.	Renewable Energy: Tariffs & Incentives Perna Mehndiratta, Director, BMR Advisors
2:45 p.m. to 3:00 p.m.	Coffee Break
3:00 p.m. to 4:00 p.m.	The Contractual Framework & Risk Management  -EPC Contracts:Key Aspects Abhishek Jain, Director, BMR Advisors  -The Power Purchase Agreement: Key Aspects:Resolution of Tariff Matters H. L. Bajaj, Technical Member, Appallate Tribunal for Electricity
4:00 p.m. to 4:45 p.m.	Energy Finance in India: Issues and Solutions Manish Wadhia, ICICI Bank

End



## Arvind Mathur

Chairman, Private Equity Pro Partners



Arvind P. Mathur, CFA, FRM, has held a variety of positions, including Head, Capital Markets at the Asian Development Bank and Senior Adviser, Citi. Arvind is Chairman, Private Equity Pro Partners . a new venture that he has recently begun.

*Recently, Arvind played a role in the creation, structuring and placement of a nearly \$ 1 billion India Infrastructure Fund. In addition Arvind was instrumental in the establishment of the Asian Infrastructure Fund ( \$ 780 million), the Asian Infrastructure Mezzanine Capital Fund ( \$ 265 million) , The Asian Equity Infrastructure Fund ( \$ 400 million), Infrastructure Development Finance Company (IDFC), and the AIG Sectoral Equity Fund ( \$ 110 million).*

He has helped structure, and invested in, over 30 private equity funds, including 5 infrastructure funds and a number of General Partnerships. While at ADB, Citi and Standard Chartered Bank, Arvind gained exposure to equity investments and lending.

Arvind's experience encompasses both fund and direct investing in the emerging markets of Asia. He has been a member of Investment Committees and fund boards. The funds have targeted investments in India & China besides several other emerging markets of Asia.

He has worked on funds with Limited Partners such as the Asian Development Bank, the International Finance Corporation (IFC), CalPERS, La Caisse de Depot et Placement du Quebec, the Prudential Insurance Corporation of America and some of the leading institutional investors in Australia, Singapore, Malaysia and India.

Arvind has promoted the theme of corporate governance in many of these funds, particularly those involving CalPERS. He has authored a number of articles on corporate governance.

In his 33 year experience, Arvind has undergone a variety of training including investment banking at Goldman Sachs & Citi in New York and in capital market regulation at the US Securities & Exchange Commission.

## ADVISORS

**Mohan Kulkarni**, B.Tech ( IIT, Mumbai), MBA, Harvard Business School, Class of 1981. Mohan is an international Banker with more than 30 years' experience in all aspects of banking and BPO industry, spanning various countries in Asia and the Middle East. He has worked at L&T, Citi , HSBC and other organizations. After a successful banking career, he founded a Business Process Outsourcing Company "FinSource Inc.", which was acquired by Tele Tech USA in Nov.'05. Subsequently, Mohan served as the CEO of TeleTech India. Throughout his career, he has been a leader and an innovator.

**Dr. Lawrence Duke**, B.S. Mechanical Engineering, MIT, USA, MBA, Harvard Business School, Class of 1984, Senior international management positions, Citigroup International Monetary Fund, Nomura Securities, State Street Boston Corp. Jun 1984-Nov 2002 Editorial Review Board member, The Journal of Investing New York, NY Jan 1992 -present Advisor, Local/Regional and international companies Jun 2004-present Faculty advisor, Drexel Investment Group Nov 2006-present Clinical Associate Professor: Marketing, Lebow College of Business, Drexel University.

**Rakesh Agarwal**, MBA, Indian Institute of Management (IIM- Ahmedabad) B.Tech, IIT, Delhi, Citibank & UBS (25 years,) Active investor and entrepreneur. Founded and managed enterprises, Director and active board member of Sony Entertainment Television, India and World Media Group, Singapore, Past Chairman of East Asia Credit Committee at UBS.

**Prohash Chawla**, M.A, St. Johns College, Cambridge University, U.K. Worked in Shell joint ventures in India. Currently taking initiatives in residential waste treatment.

**Fee per delegate:Rs. 25000+10.3pct tax; U S \$1,000 + 10.3 pct tax ( for overseas delegates)**

### Payment Methods :

1. **Payment can be made by Cheque/Demand Draft drawn in favour of "Private Equity Pro Partners" and couriered to Private Equity Pro Partners, 2nd Floor, Plot No. 421, Udyog Vihar Phase-IV, Gurgaon-122016, India.**

2. **Or by TT remittance as follows :**

**Beneficiary Account Number : 0026991226**  
**Beneficiary Account Name : Private Equity Pro Partners.**  
**Beneficiary Bank Name : Citibank NA**  
**Bank Branch Address : 124, Jeevan Bharti Building, Connaught Place, New Delhi-110001.**  
**Beneficiary Bank SWIFT Code : CITIINBX.**  
**IFSC Code : CITI0000002**

# Energy Infrastructure Investing & Lending Workshop

11-12 March 2010, Taj Mahal Hotel, 1 Man Singh Road, New Delhi, India

## Registration Form

*For offline registrations kindly fill this form and send it with Cheque/DD to the address given*

Name of the delegate/s \_\_\_\_\_

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Address \_\_\_\_\_

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## Fee Payment

The fee per delegate:

From India : INR 25,000 ( Rupees Twenty Five Thousand) + 10.3 % Service Tax

From Overseas : USD 1,000 (US dollars One Thousand) + 10.3 % Service Tax

Rush your registrations today to [arvindrobin@gmail.com](mailto:arvindrobin@gmail.com) / [wani.masroor51@gmail.com](mailto:wani.masroor51@gmail.com)  
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Beneficiary Account Number	:	0026991226
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Beneficiary Bank Name	:	Citibank NA
Bank Branch Address	:	124, Jeevan Bharti Building, Connaught Place, New Delhi – 110001
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3) Online registration: (using Credit & Debit Cards) **CLICK HERE ( Coming )**

#### **For Queries:**

Write to [arvindrobin@gmail.com](mailto:arvindrobin@gmail.com) / [wani.masroor51@gmail.com](mailto:wani.masroor51@gmail.com) / [dilipchawla@gmail.com](mailto:dilipchawla@gmail.com)

\*The registration fee does not include any travel, accommodations or other costs incurred by attendees.

## Other Details

#### **Refund Rules**

**Cancellations received before seven days of the programme date will be eligible for a credit note for the payment made. In the event, the programme is cancelled , the payments received will be credited towards attendance at a future conference.All credit notes shall remain valid for twelve months.**

## **Cancellation and Substitution policy**

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Provided the fee has been paid in full, substitutions at no extra charge can be made up to seven business days before the start of the conference.

### **Cancellation by Participant:**

Cancellations must be received in writing or by fax to +91124 481 4445 at least seven days before the programme date to obtain a full credit for future conference.

### **Cancellation by Organiser :**

Reserves the right to postpone or cancel an event, or to change the location of an event. The organizers are not responsible for any loss or damage as a result of substitution, alteration, postponement, or cancellation of an event due to causes beyond its control including without limitation, act of god, sabotage, accident, industrial disputes or terrorism.

### **Speaker Changes:**

Occasionally it is necessary for reasons beyond our control to alter the content and timing of the programme and of the speaker list.